

Optimal Reinsurance with Multiple Reinsurers

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(joint work with Tim J. Boonen)

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The Main Idea

- Let \mathcal{X} be a given collection of random variables on a given measurable space (S, Σ) , and $X \in \mathcal{X}$ the risk exposure of an insurer.

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- In a static optimal reinsurance model, the insurer seeks an indemnification $I(X)$ from a reinsurer, among a collection of feasible indemnities, in return for a reinsurance premium $\pi(I(X))$, so as to minimize

$$\rho\left(X - I(X) + \pi(I(X))\right),$$

where:

- $\pi : \mathcal{X} \rightarrow \mathbb{R}$ is the reinsurance premium principle;
- $\rho : \mathcal{X} \rightarrow \mathbb{R}$ is the insurer's risk measure.

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- Boonen et al. (2016) extend these approaches to the case of multiple reinsurers, while Boonen (2016) considers the case of heterogeneous beliefs, as in Ghossoub (2016, 2017, 2019) and Chi (2019).
- Here, we extend this literature to the case of multiple reinsurers and heterogeneous beliefs, and we augment the recent work of Boonen and Ghossoub (2019).

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- We provide a characterization of optimal reinsurance indemnities, and we show that they are of a layer-insurance type.
 - ⇒ This is done both with and without a budget constraint, i.e., an upper bound constraint on the aggregate premium.
- The optimal reinsurance indemnities enable us to identify a representative reinsurer in both situations.

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- Let S be a state space, and let $X : S \rightarrow \mathbb{R}^+$ represent an exogenously given risk that we interpret as the insurer's loss at a given future reference time.
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 - \implies We do not impose any restriction on how the beliefs $\mathbb{P}, \mathbb{Q}_1, \mathbb{Q}_2, \dots, \mathbb{Q}_n$ can differ, hence allowing for much flexibility.
 - \implies In particular, any couple of beliefs is allowed to exhibit disagreement about zero-probability events, and, as an extreme case, to be mutually singular.

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- Assume $X \in L_+^\infty(S, \Sigma, \mu)$, and let $M := \inf\{a \in \mathbb{R} : \mu(X > a) = 0\} < \infty$.
- For $i \in \{1, 2, \dots, n\}$, the distortion premium principle used by reinsurer i is given by

$$\pi^{\theta_i, T_i, \mathbb{Q}_i}(Y) := (1 + \theta_i) \int_0^\infty T_i(\mathbb{Q}_i(Y > z)) dz, \text{ for all } Y \in L_+^\infty(S, \Sigma, \mu),$$

where $\theta_i \geq 0$ is interpreted as a risk-loading charged by reinsurer i , and $T_i : [0, 1] \rightarrow [0, 1]$ is the distortion function used by reinsurer i .

Optimal Reinsurance with Multiple Reinsurers

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- The insurer's total exposure after reinsurance is then given by

$$X - \sum_{i=1}^n f_i(X) + \sum_{i=1}^n \pi^{\theta_i, T_i, \mathbb{Q}_i}(f_i(X)).$$

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- The feasible indemnity functions are such that $\{f_i\}_{i=1}^n \subset \mathcal{F}$ and $\sum_{i=1}^n f_i \in \mathcal{F}$, where:

$$\mathcal{F} := \left\{ f : [0, M] \rightarrow [0, M] \mid 0 \leq f(X) \leq X, \mu\text{-a.s.}; 0 \leq f'(z) \leq 1, \text{ for a.e. } z \in [0, M] \right\}.$$

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- The insurer uses a distortion risk measure $\rho^{\mathbb{P}} : L_+^{\infty}(S, \Sigma, \mu) \rightarrow \mathbb{R}$, given by:

$$\rho^{\mathbb{P}}(Y) := \int_0^{\infty} T_0(\mathbb{P}(Y > z)) dz, \text{ for all } Y \in L_+^{\infty}(S, \Sigma, \mu),$$

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- Hence, the insurer's problem can be formulated as

Optimal Reinsurance with Multiple Reinsurers

$$\begin{aligned} \inf_{\{f_i\}_{i=1}^n} \quad & \rho^{\mathbb{P}}\left(X - \sum_{i=1}^n f_i(X) + \sum_{i=1}^n \pi^{\theta_i, T_i, Q_i}(f_i(X))\right) \\ \text{s.t.} \quad & \{f_i\}_{i=1}^n \subset \mathcal{F} \text{ and } \sum_{i=1}^n f_i \in \mathcal{F}. \end{aligned} \tag{1}$$

Optimal Reinsurance with Multiple Reinsurers

- Define the capacity $v : \Sigma \rightarrow \mathbb{R}^+$ by

$$v(B) := \min_{1 \leq i \leq n} \left\{ (1 + \theta_i) T_i(Q_i(B)) \right\}, \quad \forall B \in \Sigma.$$

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- Define, for each $z \in [0, M]$, the collection $\mathcal{I}(z) \subset \{1, 2, \dots, n\}$ by

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$$\mathcal{I}(z) := \operatorname{argmin}_{1 \leq j \leq n} (1 + \theta_j) T_j(Q_j(X > z)).$$

- Then, for all $z \in [0, M]$,

$$i \in \mathcal{I}(z) \implies (1 + \theta_i) T_i(Q_i(X > z)) = v(X > z).$$

Optimal Reinsurance with Multiple Reinsurers

Theorem (Optimal Indemnity Profiles)

Profile $\{f_i\}_{i=1}^n$ is a solution to Problem (1) if and only if for each $x \in [0, M]$,

$$f_i(x) = \int_0^x h_i(z) dz, \text{ where for } i = 1, \dots, n, \text{ and for a.e. } z \in [0, M],$$

$$h_i(z) = \begin{cases} \gamma_i(z) & \text{if } i \in \mathcal{I}(z), \\ 0 & \text{otherwise,} \end{cases}$$

and for a.e. $z \in [0, M]$, $\gamma_i(z) \in [0, 1]$ is such that

$$\sum_{i=1}^n h_i(z) = \sum_{i \in \mathcal{I}(z)} \gamma_i(z) = \begin{cases} 1 & \text{if } v(X > z) < T_0(\mathbb{P}(X > z)), \\ \phi(z) & \text{if } v(X > z) = T_0(\mathbb{P}(X > z)), \\ 0 & \text{if } v(X > z) > T_0(\mathbb{P}(X > z)), \end{cases}$$

for some $\phi(z) \in [0, 1]$.

Optimal Reinsurance with Multiple Reinsurers

- ⇒ This result provides a full characterization of all reinsurance indemnities that solve Problem (1).
- ⇒ For all $z \in [0, M]$, marginal indemnities $h_i(z)$ are strictly positive only for the reinsurers that have the smallest value among $(1 + \theta_1) T_1(\mathbb{Q}_1(X > z))$, \dots , and $(1 + \theta_n) T_n(\mathbb{Q}_n(X > z))$.
- ⇒ This generalizes the results of Boonen et al. (2016), where it was assumed that $\mathbb{Q}_1 = \dots = \mathbb{Q}_n = \mathbb{P}$, as well as Assa (2015) and Cui et al. (2013) who consider only one reinsurer.

Optimal Reinsurance with Multiple Reinsurers

\implies If profile $\{f_i\}_{i=1}^n$ is a solution to Problem (1), then there exists some $\phi : [0, M] \rightarrow [0, 1]$, such that the total indemnification received by the insurer for a loss of value $x \in [0, M]$ is

$$\begin{aligned} f(x) &:= \sum_{i=1}^n f_i(x) = \sum_{i=1}^n \int_0^x h_i(z) dz = \int_0^x \sum_{i=1}^n h_i(z) dz = \int_0^x \sum_{i \in \mathcal{I}(z)} \gamma_i(z) dz \\ &= \text{Leb}(\mathcal{A}_x) + \int_{\mathcal{B}_x} \phi(z) dz, \end{aligned}$$

where:

$$\begin{aligned} \mathcal{A}_x &:= \left\{ z \in [0, x] : v(X > z) < T_0(\mathbb{P}(X > z)) \right\}; \\ \mathcal{B}_x &:= \left\{ z \in [0, x] : v(X > z) = T_0(\mathbb{P}(X > z)) \right\}. \end{aligned}$$

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- This means that:
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- This means that:
 - All reinsurers can be treated collectively by means of a hypothetical premium principle in order to determine the optimal total risk that is ceded to all reinsurers.
 - The optimal coverage is then allocated among the n reinsurers in a way that minimizes the total cost of coverage.
- This augments the findings of Boonen and Ghossoub (2019), who focus on expected-value premium principles for the reinsurers, but a general (monotone) objective function for the insurer.

Representative Reinsurer

Definition

Define the functional $\pi : L_+^\infty(S, \Sigma, \mu) \rightarrow \mathbb{R}$ by:

$$\pi(Y) := \int_0^\infty v(Y > z) dz, \text{ for all } Y \in L_+^\infty(S, \Sigma, \mu), \quad (2)$$

where v is as previously defined:

$$v(Y > z) := \min_{1 \leq i \leq n} \left\{ (1 + \theta_i) T_i(Q_i(Y > z)) \right\}, \quad \forall z \in [0, M].$$

\implies This will be the "representative premium functional" of the n reinsurers.

Representative Reinsurer

Proposition (Cost-Efficiency of Optimal Profiles)

- If profile $\{f_i\}_{i=1}^n$ is a solution to Problem (1), then

$$\sum_{i=1}^n \pi^{\theta_i, T_i, Q_i}(f_i(X)) = \int_0^{f(M)} v(f(X) > z) dz = \pi(f(X)),$$

where $f := \sum_{i=1}^n f_i$.

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where $f := \sum_{i=1}^n f_i$.

- Moreover, for any feasible profile $\{g_i\}_{i=1}^n$ for Problem (1) that satisfies $\sum_{i=1}^n g_i(X) = \sum_{i=1}^n f_i(X) = f(X)$, μ -a.s., we have

$$\sum_{i=1}^n \pi^{\theta_i, T_i, Q_i}(g_i(X)) \geq \sum_{i=1}^n \pi^{\theta_i, T_i, Q_i}(f_i(X)) = \pi(f(X)).$$

Representative Reinsurer

- Now, consider the following two problems:

$$\inf_{f \in \mathcal{F}} \rho^{\mathbb{P}} \left(X - f(X) + \pi(f(X)) \right), \quad (3)$$

where π is as in eq. (2) ("representative premium functional"); and

$$\begin{aligned} & \inf_{\{f_i\}_{i=1}^n} \sum_{i=1}^n \pi^{\theta_i, T_i, \mathbb{Q}_i}(f_i(X)) \\ & \text{s.t.} \quad \{f_i\}_{i=1}^n \subset \mathcal{F}, \text{ and } \sum_{i=1}^n f_i(X) = f(X), \mu\text{-a.s.} \end{aligned} \quad (4)$$

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- For each $f \in \mathcal{F}$, define the collection

$$\mathcal{F}(f) := \left\{ \{f_i\}_{i=1}^n \subset \mathcal{F} : \{f_i\}_{i=1}^n \text{ solves Problem (4) for the given } f \right\}.$$

Representative Reinsurer

Theorem (Cost-Minimizing Profiles)

Fix $f \in \mathcal{F}$. Then, $\{f_i\}_{i=1}^n \in \mathcal{F}(f)$ if and only if the following two conditions hold simultaneously:

(i) $\{f_i\}_{i=1}^n$ is such that for each $i \in \{1, 2, \dots, n\}$ and for each $x \in [0, M]$,

$$f_i(x) = \int_0^x h_i(z) dz, \text{ where for a.e. } z \in [0, M],$$

$$h_i(z) = 0 \text{ whenever } i \notin \mathcal{I}(z);$$

(ii) $\{f_i\}_{i=1}^n \in \mathcal{F}$ and $\sum_{i=1}^n h_i(z) = f'(z)$, for a.e. $z \in [0, M]$.

Hence, reinsurance contracts in $\mathcal{F}(f)$ are determined by means of a characterization of $\{f'_i(z)\}_{i=1}^n$ for a.e. $z \in [0, M]$.

Representative Reinsurer

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Theorem (Representative Reinsurer)

The following are equivalent:

- (i) $\{f_i\}_{i=1}^n$ is optimal for Problem (1);
- (ii) $\sum_{i=1}^n f_i$ is optimal for Problem (3) with π as in eq. (2), and $\{f_i\}_{i=1}^n \in \mathcal{F} \left(\sum_{j=1}^n f_j \right)$.

Budget-Constrained Optimal Reinsurance with Multiple Reinsurers

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- The insurer's problem becomes:

$$\begin{aligned} \inf_{\{f_i\}_{i=1}^n} \quad & \rho^{\mathbb{P}} \left(X - \sum_{i=1}^n f_i(X) + \sum_{i=1}^n \pi^{\theta_i, T_i, \mathbb{Q}_i}(f_i(X)) \right) \\ \text{s.t.} \quad & \sum_{i=1}^n \pi^{\theta_i, T_i, \mathbb{Q}_i}(f_i(X)) \leq p, \\ & \{f_i\}_{i=1}^n \subset \mathcal{F}, \quad \sum_{i=1}^n f_i \in \mathcal{F}, \end{aligned} \tag{5}$$

where $p \geq 0$ is an exogenously given premium budget.

Budget-Constrained Optimal Reinsurance with Multiple Reinsurers

- If there exists a profile $\{f_i^*\}_{i=1}^n$ solving Problem (1) such that $\sum_{i=1}^n \pi^{\theta_i, T_i, Q_i}(f_i^*(X)) \leq p$, then the profile $\{f_i^*\}_{i=1}^n$ also solves Problem (5).

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- Hence, we define

$$\bar{\pi} := \inf \left\{ \sum_{i=1}^n \pi^{\theta_i, T_i, Q_i}(f_i^*(X)) : \{f_i^*\}_{i=1}^n \text{ solves Problem (1)} \right\}.$$

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- If $p \geq \bar{\pi}$, then there exists a solution to the unconstrained Problem (1) that is also feasible in the constrained Problem (5). Thus, this will also be an optimal solution for Problem (5).
- Therefore, we proceed in this section with the more challenging problem of finding solutions to Problem (5) when $p \in [0, \bar{\pi})$.

Budget-Constrained Optimal Reinsurance with Multiple Reinsurers

- Since the objective and the premium budget constraint in Problem (5) are linear in $\{f_i\}_{i=1}^n$, using standard techniques, we introduce a Lagrange multiplier $\lambda \geq 0$ associated with the constraint in Problem (5).

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- Hence, we consider the following auxiliary problem:

$$\begin{aligned} \inf_{\{f_i\}_{i=1}^n} \quad & \rho^{\mathbb{P}} \left(X - \sum_{i=1}^n f_i(X) + \sum_{i=1}^n \pi^{\theta_i, T_i, \mathbb{Q}_i}(f_i(X)) \right) + \lambda \left(\sum_{i=1}^n \pi^{\theta_i, T_i, \mathbb{Q}_i}(f_i(X)) - \rho \right) \\ \text{s.t.} \quad & \{f_i\}_{i=1}^n \subset \mathcal{F} \text{ and } \sum_{i=1}^n f_i \in \mathcal{F}. \end{aligned} \tag{6}$$

Budget-Constrained Optimal Reinsurance with Multiple Reinsurers

Lemma

If there exists $\lambda^* \geq 0$ such that:

(i) $\{f_{i,\lambda^*}^*\}_{i=1}^n$ is optimal for Problem (6) with $\lambda = \lambda^*$; and,

(ii) $\sum_{i=1}^n \pi^{\theta_i, T_i, Q_i}(f_{i,\lambda^*}(X)) = p$,

then $\{f_{i,\lambda^*}^*\}_{i=1}^n$ is optimal for Problem (5).

Budget-Constrained Optimal Reinsurance with Multiple Reinsurers

Theorem (Optimal Indemnity Profiles)

For a given $\lambda \geq 0$, profile $\{f_{i,\lambda}^*\}_{i=1}^n$ solves Problem (6) with $p \in [0, \bar{\pi})$ if and only if for each $x \in [0, M]$, $f_{i,\lambda}^*(x) = \int_0^x h_{i,\lambda}^*(z) dz$, where for $i = 1, \dots, n$, and for a.e. $z \in [0, M]$,

$$h_{i,\lambda}^*(z) = \begin{cases} \gamma_{i,\lambda}(z) & \text{if } i \in \mathcal{I}(z), \\ 0 & \text{otherwise,} \end{cases}$$

and for a.e. $z \in [0, M]$, $\gamma_{i,\lambda}(z) \in [0, 1]$ is such that

$$\sum_{i=1}^n h_{i,\lambda}^*(z) = \sum_{i \in \mathcal{I}(z)} \gamma_{i,\lambda}(z) = \begin{cases} 1 & \text{if } (1 + \lambda)v(X > z) < T_0(\mathbb{P}(X > z)), \\ \phi_\lambda(z) & \text{if } (1 + \lambda)v(X > z) = T_0(\mathbb{P}(X > z)), \\ 0 & \text{if } (1 + \lambda)v(X > z) > T_0(\mathbb{P}(X > z)), \end{cases}$$

for some $\phi_\lambda(z) \in [0, 1]$.

Moreover, there exists $\lambda^* > 0$ such that $\sum_{i=1}^n \pi^{\theta_i, T_i, Q_i}(f_{i,\lambda^*}^*(X)) = p$.

Representative Reinsurer with a Budget Constraint

- The existence of a representative reinsurer can be shown similarly to the unconstrained case (see paper).
- The same "representative premium functional" is used.

Conclusion

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- Optimal indemnity contracts have a layer-type shape.
- Moreover, we characterize the optimal contracts in the presence of a budget constraint, i.e., an upper bound constraint on the aggregate premium.
- For both the unconstrained and the budget-constrained reinsurance problems, we show the existence of a representative reinsurer.

Thank You